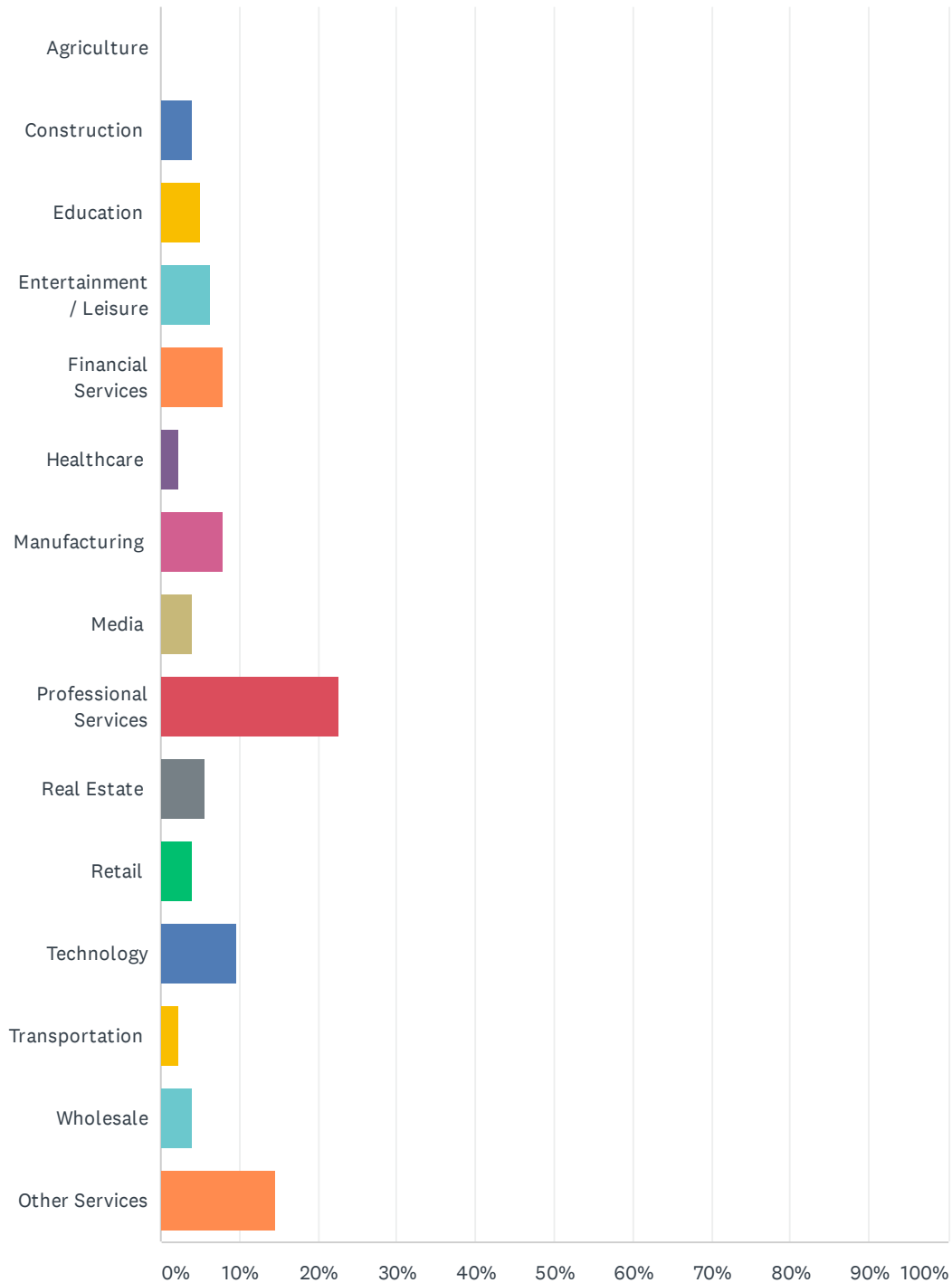


Q1 How would you classify your business by sector?

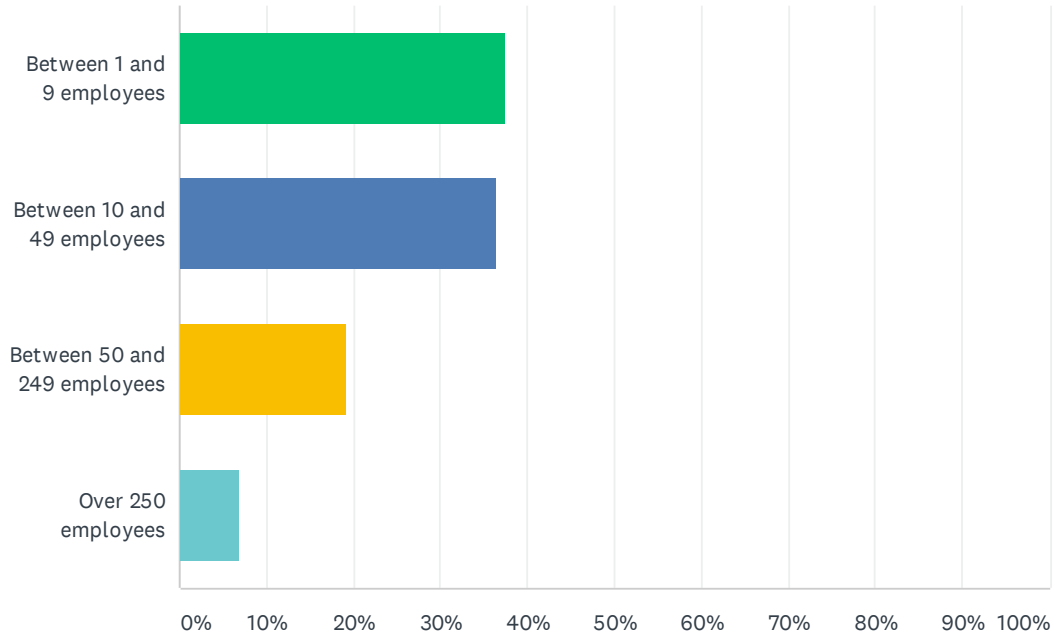
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
Agriculture	0.00%	0
Construction	3.95%	7
Education	5.08%	9
Entertainment / Leisure	6.21%	11
Financial Services	7.91%	14
Healthcare	2.26%	4
Manufacturing	7.91%	14
Media	3.95%	7
Professional Services	22.60%	40
Real Estate	5.65%	10
Retail	3.95%	7
Technology	9.60%	17
Transportation	2.26%	4
Wholesale	3.95%	7
Other Services	14.69%	26
TOTAL		177

Q2 What size is your business?

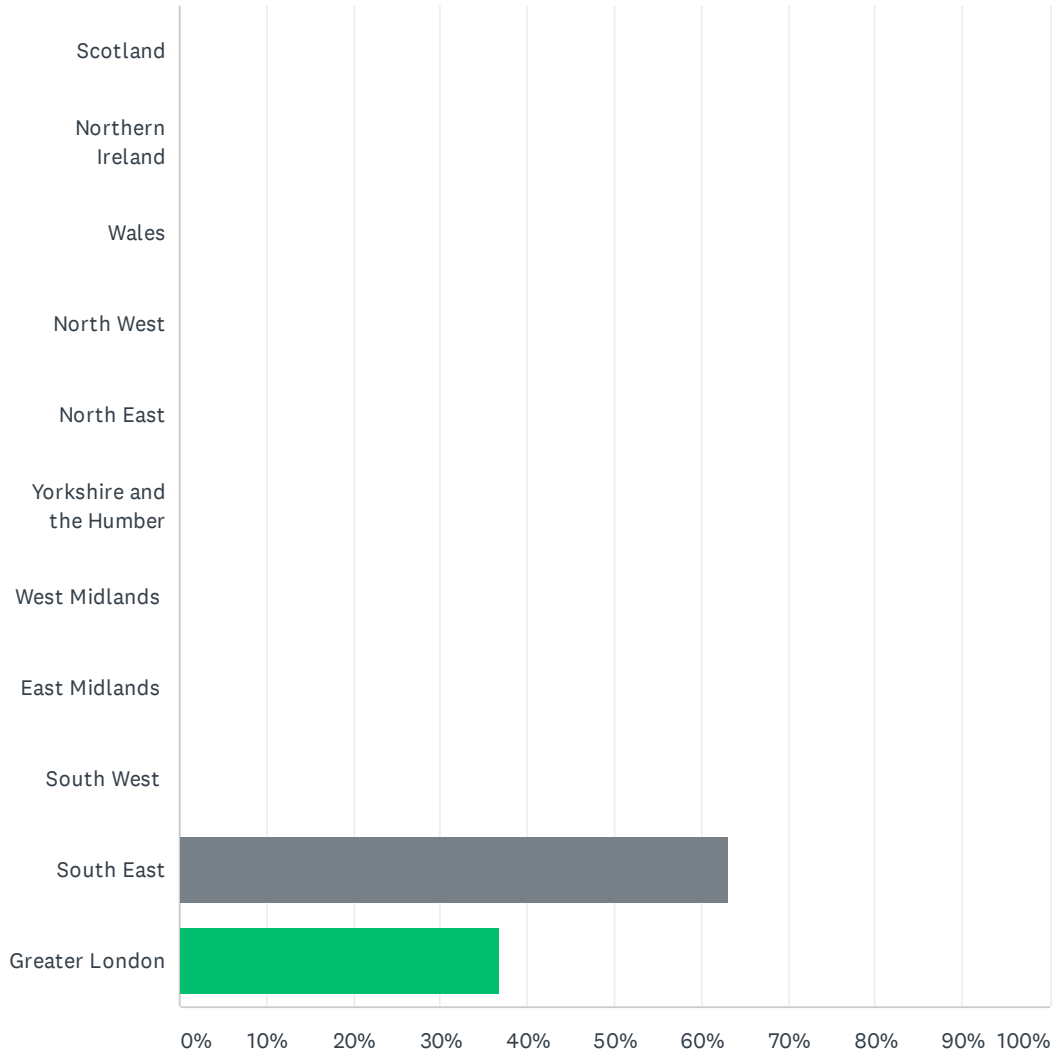
Answered: 176 Skipped: 1



ANSWER CHOICES	RESPONSES	
Between 1 and 9 employees	37.50%	66
Between 10 and 49 employees	36.36%	64
Between 50 and 249 employees	19.32%	34
Over 250 employees	6.82%	12
TOTAL		176

Q3 In which region of the UK are you headquartered?

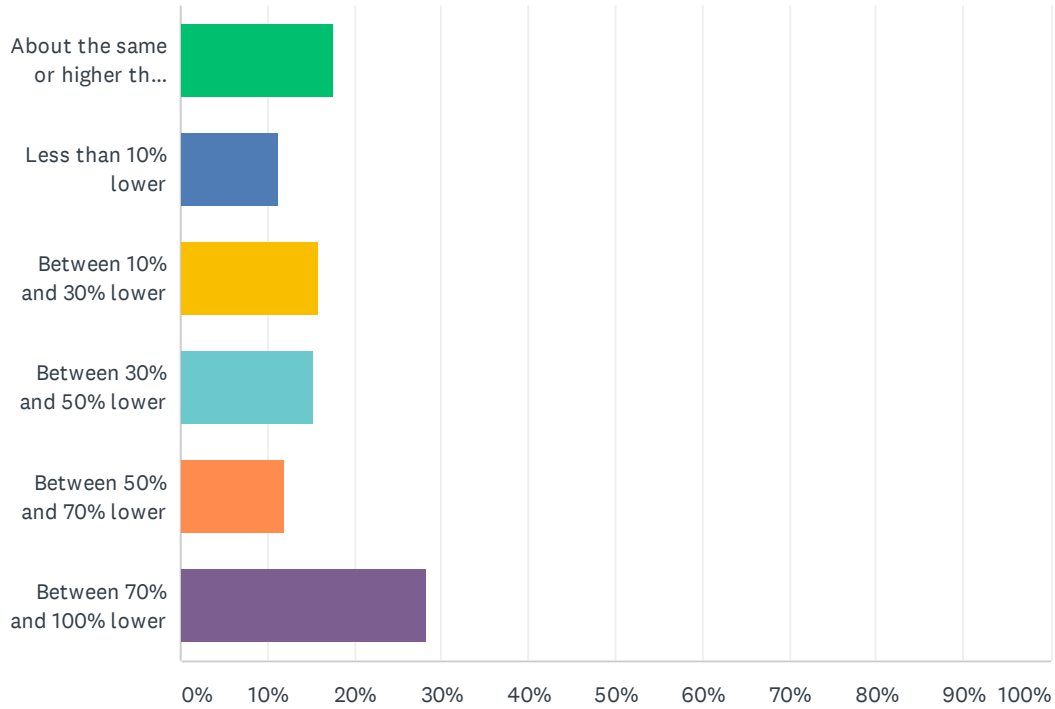
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
Scotland	0.00%	0
Northern Ireland	0.00%	0
Wales	0.00%	0
North West	0.00%	0
North East	0.00%	0
Yorkshire and the Humber	0.00%	0
West Midlands	0.00%	0
East Midlands	0.00%	0
South West	0.00%	0
South East	63.28%	112
Greater London	36.72%	65
TOTAL		177

Q4 How has your turnover been affected by the public health measures that have been introduced to help tackle the Coronavirus?

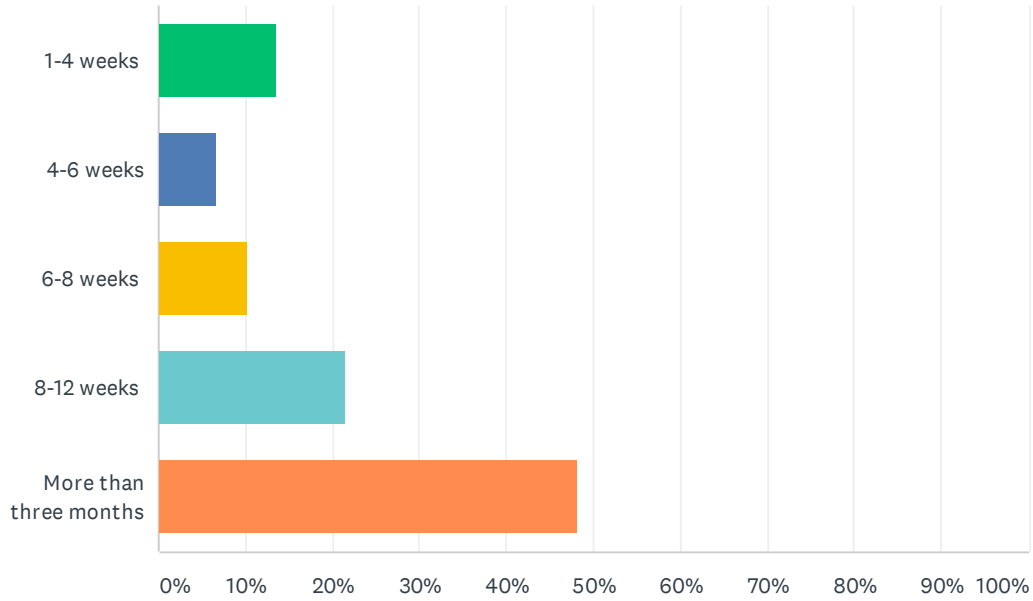
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
About the same or higher than the previous month	17.51%	31
Less than 10% lower	11.30%	20
Between 10% and 30% lower	15.82%	28
Between 30% and 50% lower	15.25%	27
Between 50% and 70% lower	11.86%	21
Between 70% and 100% lower	28.25%	50
TOTAL		177

Q5 How many weeks 'cash in the bank' do you currently have?

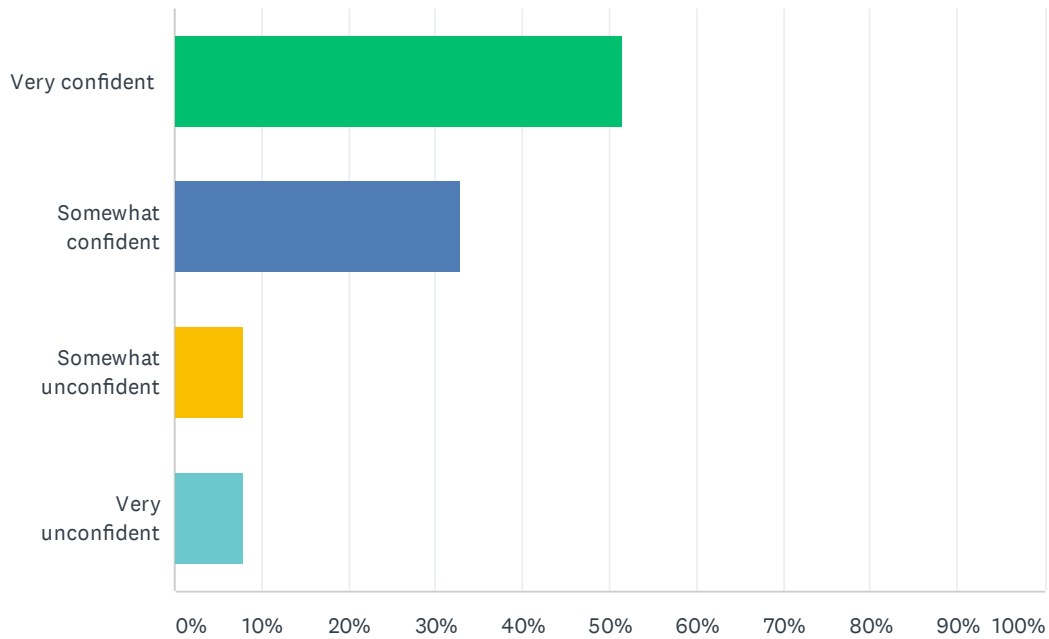
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
1-4 weeks	13.56%	24
4-6 weeks	6.78%	12
6-8 weeks	10.17%	18
8-12 weeks	21.47%	38
More than three months	48.02%	85
TOTAL		177

Q6 How confident are you that you will be able to meet your wage bill over the next 1-3 months?

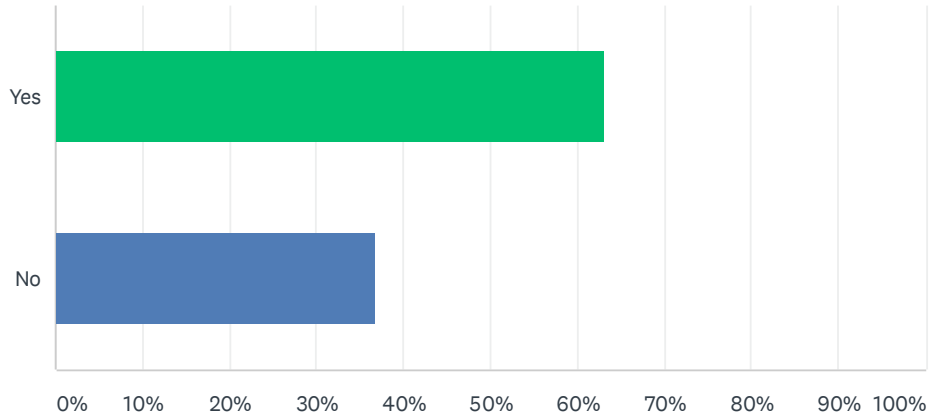
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very confident	51.41%	91
Somewhat confident	32.77%	58
Somewhat unconfident	7.91%	14
Very unconfident	7.91%	14
TOTAL		177

Q7 Are you using the Government's Coronavirus Job Retention (furlough) Scheme?

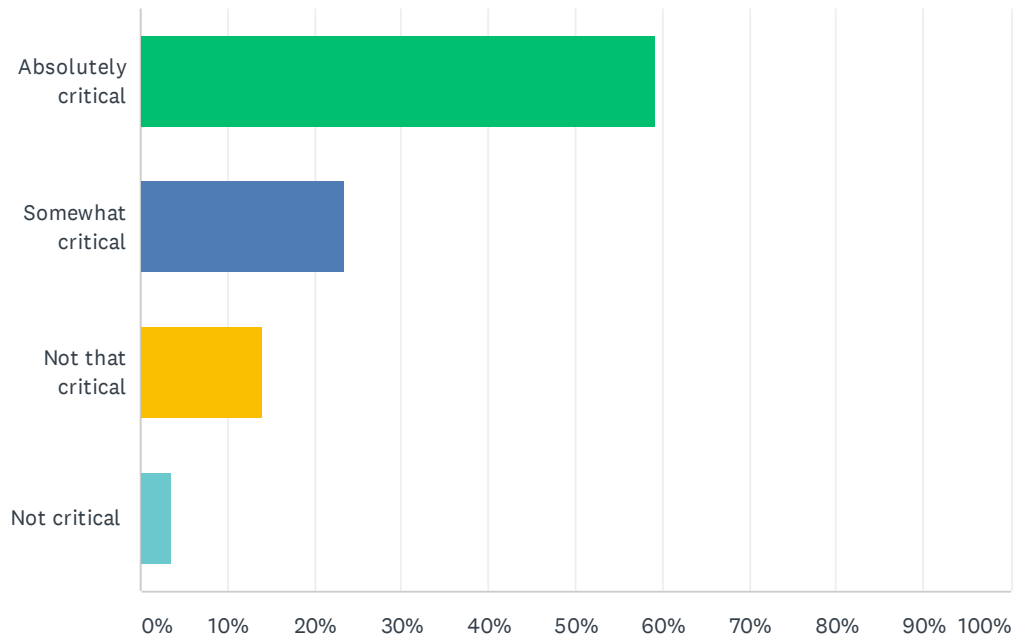
Answered: 177 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	63.28%	112
No	36.72%	65
TOTAL		177

Q8 If so how critical is this scheme in terms of your ability to maintain staff?

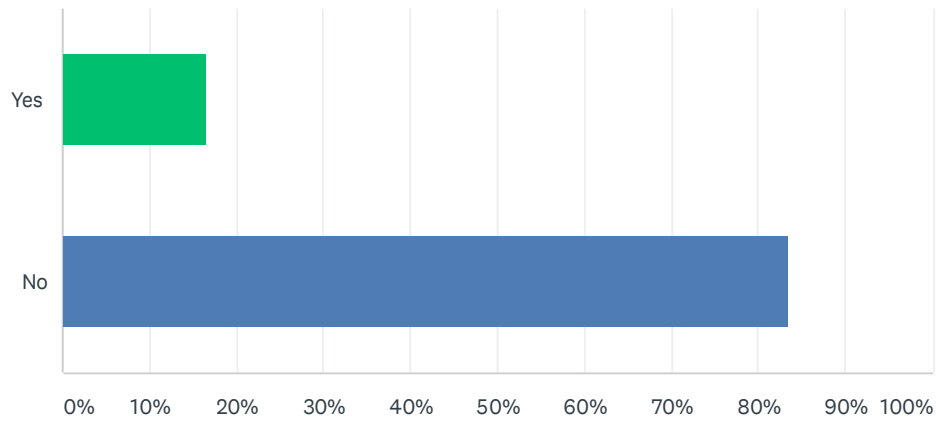
Answered: 115 Skipped: 62



ANSWER CHOICES	RESPONSES	
Absolutely critical	59.13%	68
Somewhat critical	23.48%	27
Not that critical	13.91%	16
Not critical	3.48%	4
TOTAL		115

Q9 Have you applied for funding under the Coronavirus Business Interruption Loan Scheme (CBILS)?

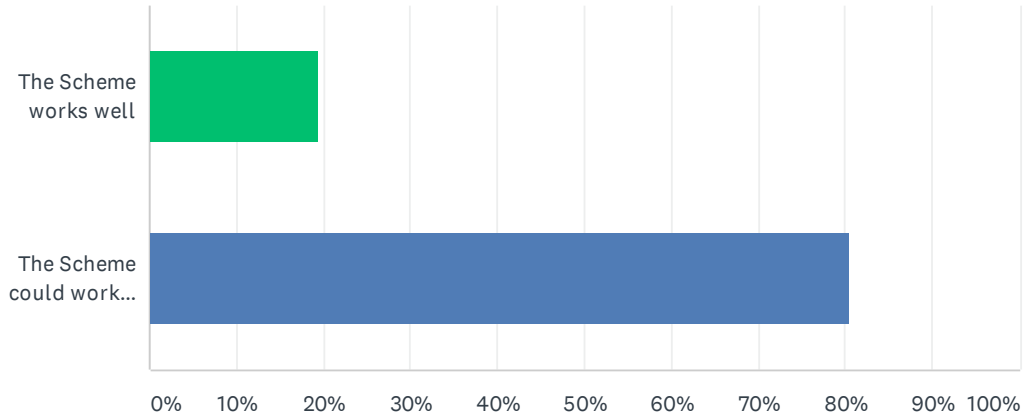
Answered: 175 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	16.57%	29
No	83.43%	146
TOTAL		175

Q10 If so what has your experience been like?

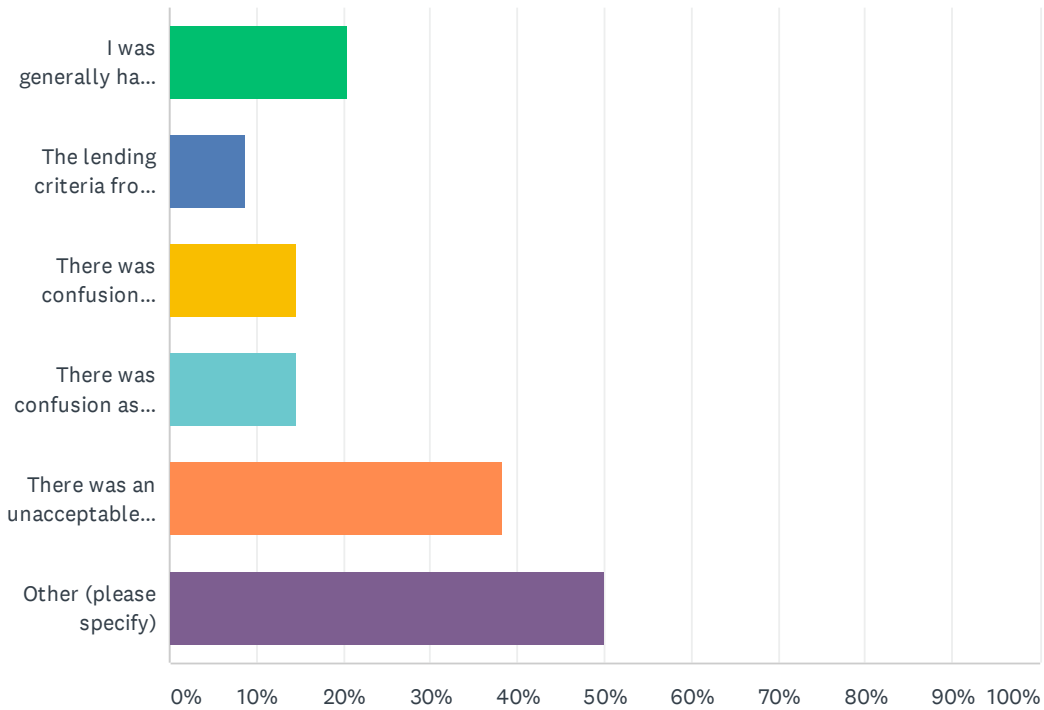
Answered: 31 Skipped: 146



ANSWER CHOICES	RESPONSES	
The Scheme works well	19.35%	6
The Scheme could work better	80.65%	25
TOTAL		31

Q11 Could you expand upon your answer?

Answered: 34 Skipped: 143



ANSWER CHOICES	RESPONSES	
I was generally happy with the way the scheme worked	20.59%	7
The lending criteria from my bank was not clear	8.82%	3
There was confusion around the level of personal guarantee that would be required	14.71%	5
There was confusion as to whether this was an alternative to more conventional funding	14.71%	5
There was an unacceptable delay in the application process	38.24%	13
Other (please specify)	50.00%	17
Total Respondents: 34		

Q12 What additional help and support do you need over the next 3-6 months to survive the current trading climate?

Answered: 135 Skipped: 42