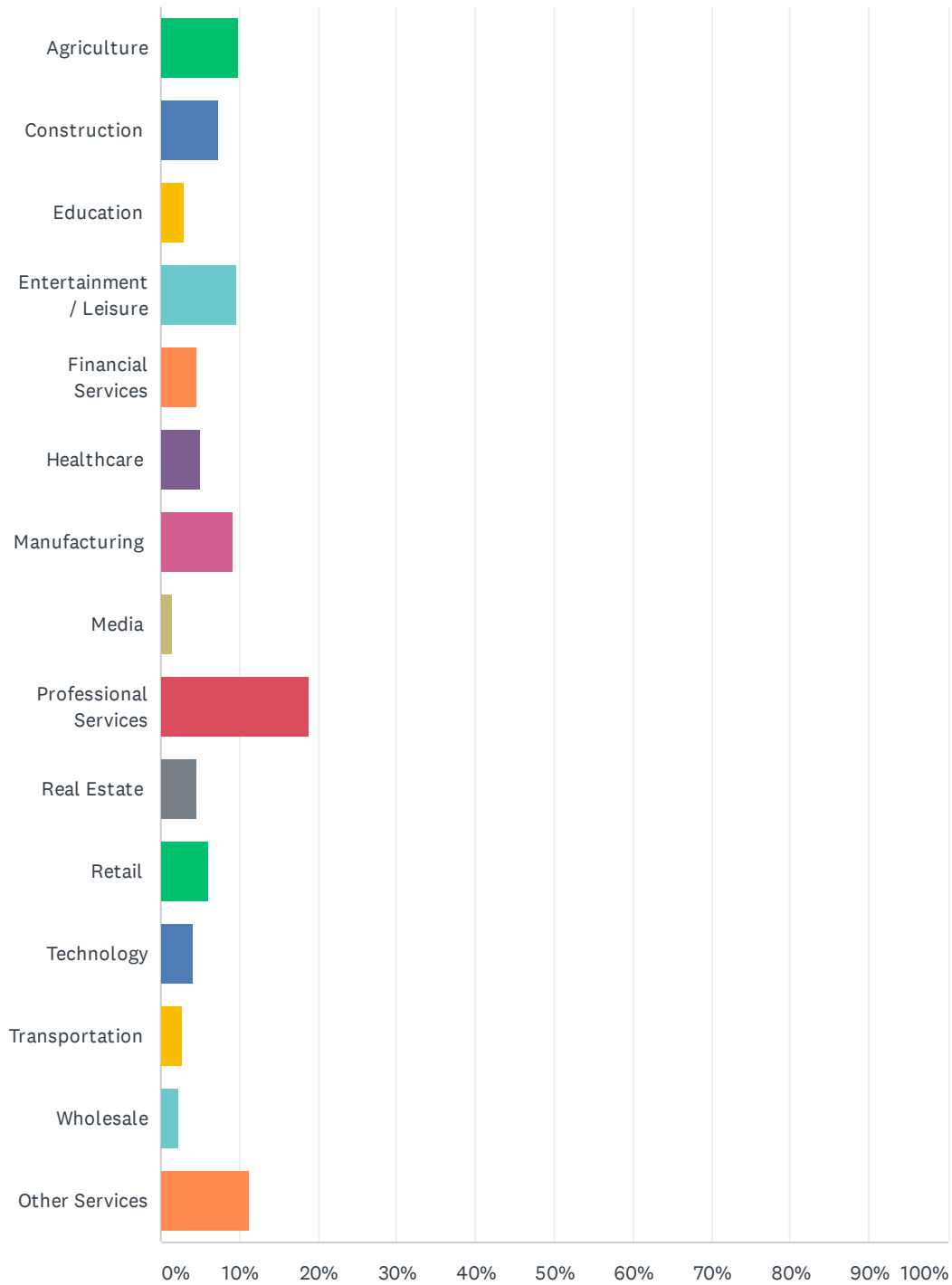


Q1 How would you classify your business by sector?

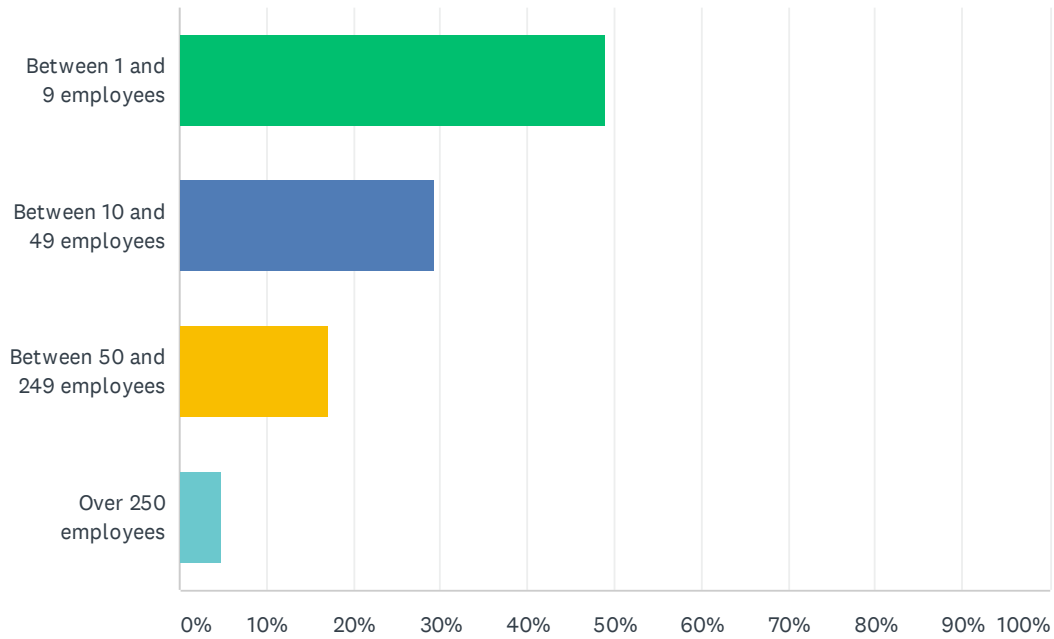
Answered: 1,022 Skipped: 2



ANSWER CHOICES	RESPONSES	
Agriculture	9.78%	100
Construction	7.24%	74
Education	2.94%	30
Entertainment / Leisure	9.69%	99
Financial Services	4.60%	47
Healthcare	5.09%	52
Manufacturing	9.20%	94
Media	1.37%	14
Professional Services	18.79%	192
Real Estate	4.70%	48
Retail	6.16%	63
Technology	4.11%	42
Transportation	2.64%	27
Wholesale	2.35%	24
Other Services	11.35%	116
TOTAL		1,022

Q2 What size is your business?

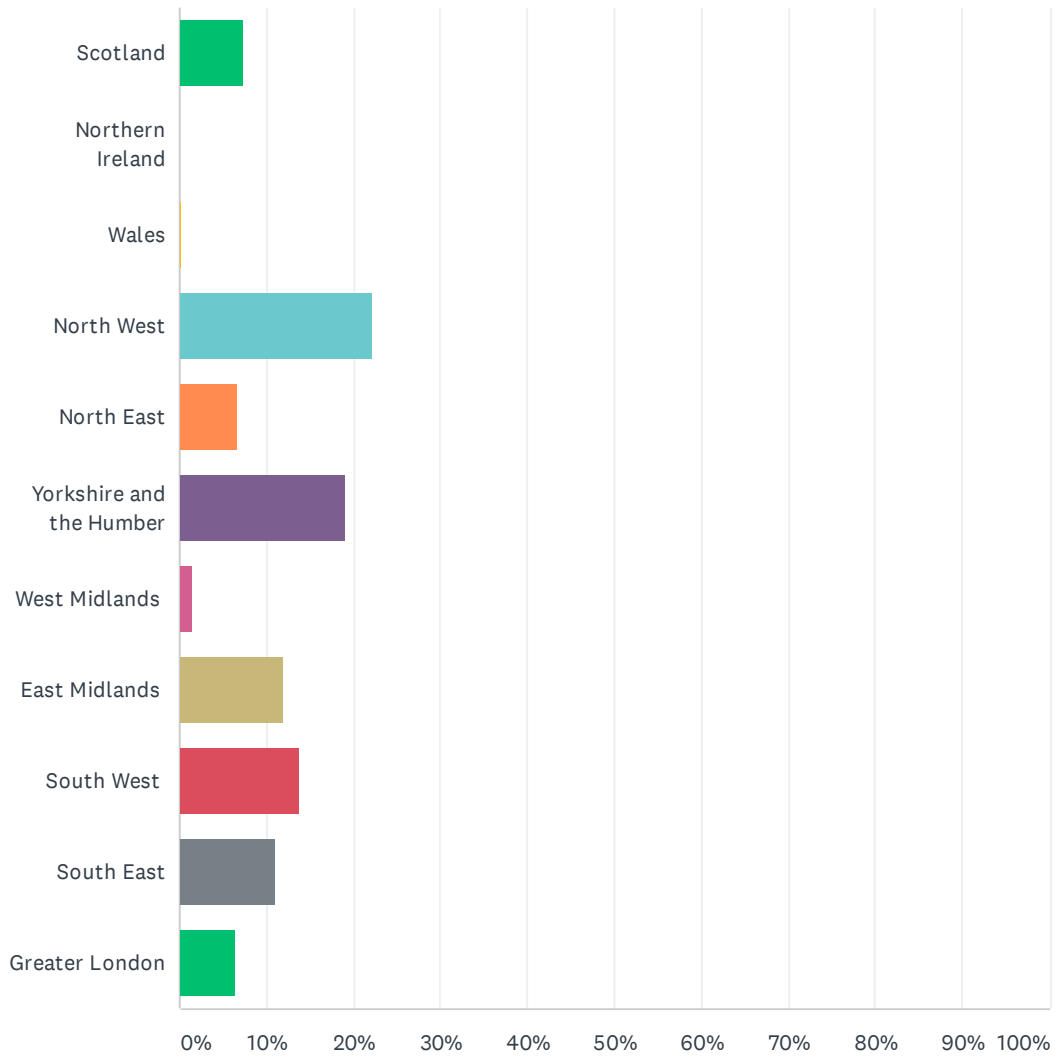
Answered: 1,012 Skipped: 12



ANSWER CHOICES	RESPONSES	
Between 1 and 9 employees	48.91%	495
Between 10 and 49 employees	29.25%	296
Between 50 and 249 employees	17.09%	173
Over 250 employees	4.74%	48
TOTAL		1,012

Q3 In which region of the UK are you headquartered?

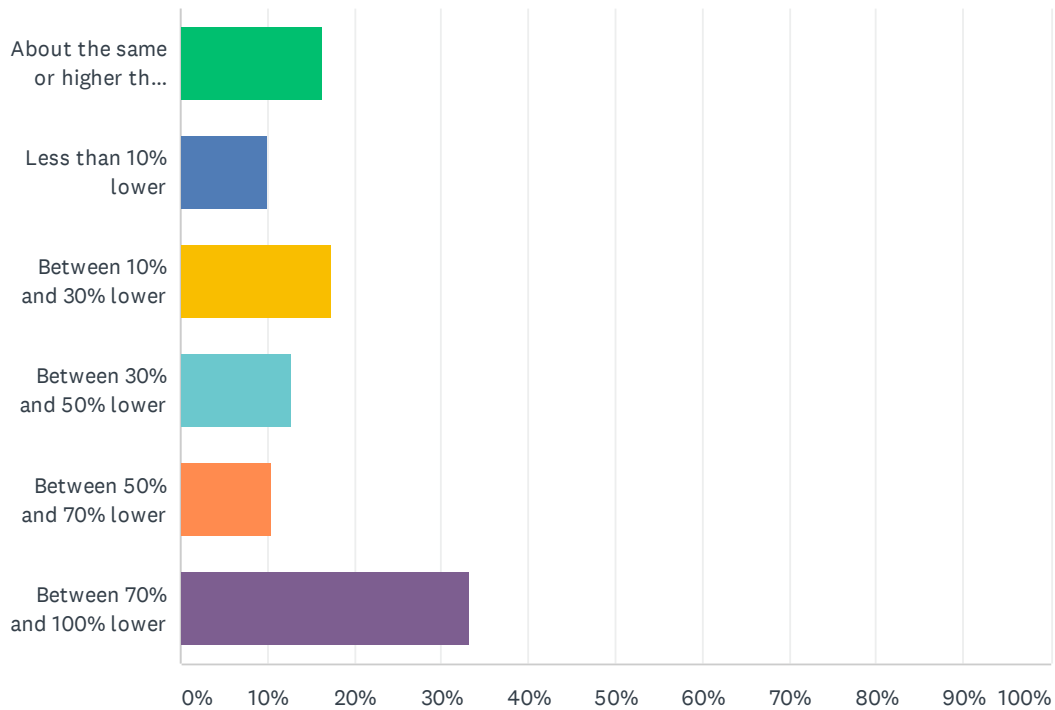
Answered: 1,015 Skipped: 9



ANSWER CHOICES	RESPONSES	
Scotland	7.39%	75
Northern Ireland	0.00%	0
Wales	0.20%	2
North West	22.27%	226
North East	6.60%	67
Yorkshire and the Humber	19.01%	193
West Midlands	1.38%	14
East Midlands	11.92%	121
South West	13.79%	140
South East	11.03%	112
Greater London	6.40%	65
TOTAL		1,015

Q4 How has your turnover been affected by the public health measures that have been introduced to help tackle the Coronavirus?

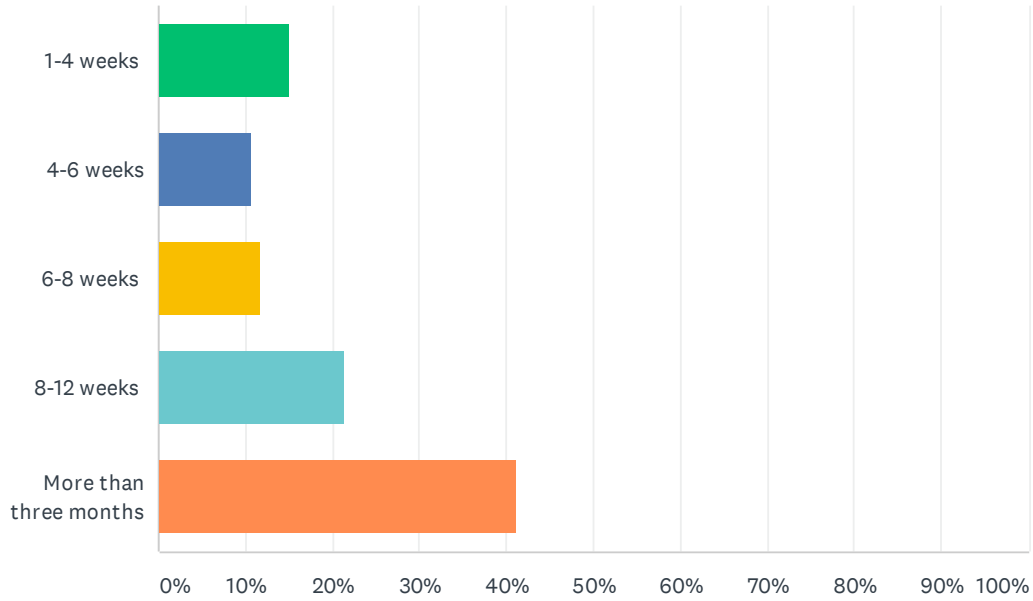
Answered: 1,015 Skipped: 9



ANSWER CHOICES	RESPONSES	
About the same or higher than the previous month	16.26%	165
Less than 10% lower	9.95%	101
Between 10% and 30% lower	17.34%	176
Between 30% and 50% lower	12.71%	129
Between 50% and 70% lower	10.54%	107
Between 70% and 100% lower	33.20%	337
TOTAL		1,015

Q5 How many weeks 'cash in the bank' do you currently have?

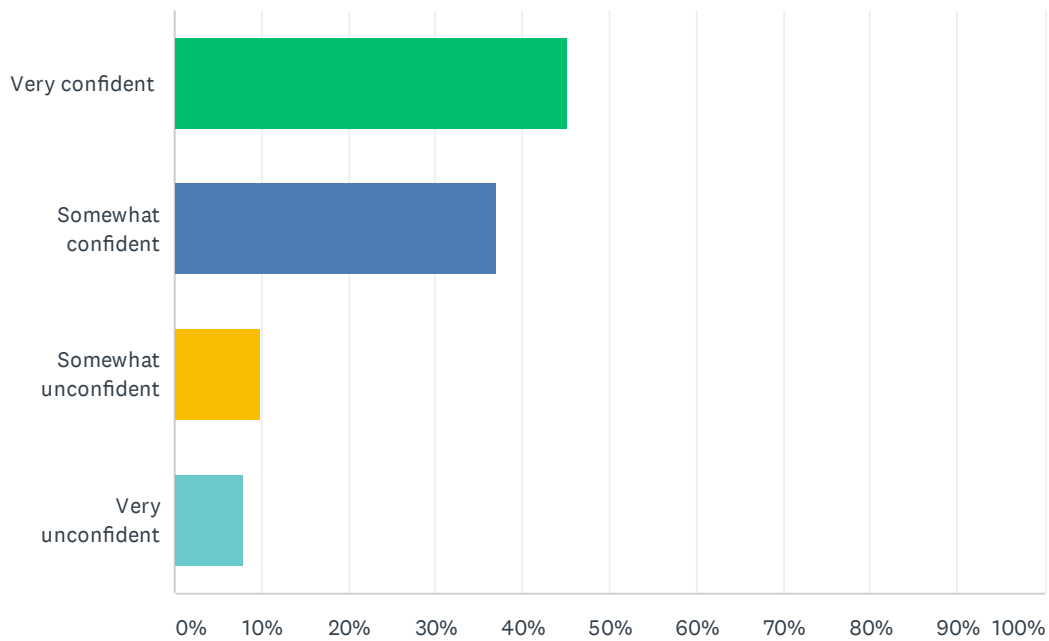
Answered: 1,013 Skipped: 11



ANSWER CHOICES	RESPONSES	
1-4 weeks	15.10%	153
4-6 weeks	10.76%	109
6-8 weeks	11.65%	118
8-12 weeks	21.32%	216
More than three months	41.16%	417
TOTAL		1,013

Q6 How confident are you that you will be able to meet your wage bill over the next 1-3 months?

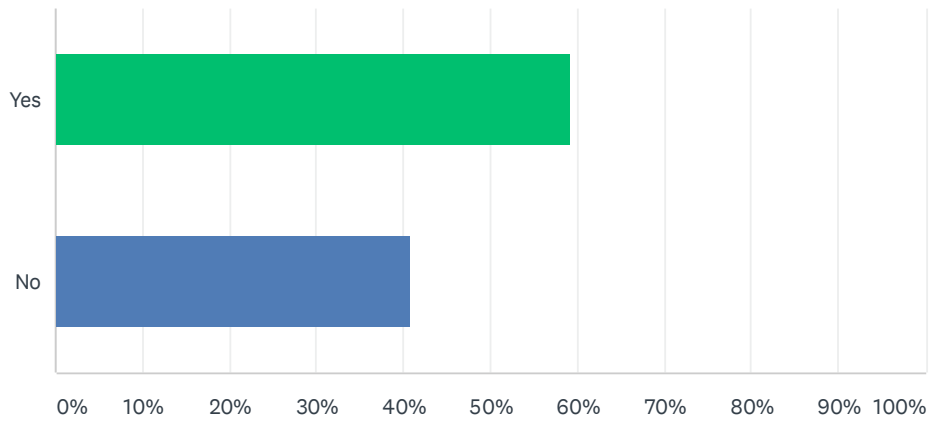
Answered: 1,007 Skipped: 17



ANSWER CHOICES	RESPONSES	
Very confident	45.28%	456
Somewhat confident	37.04%	373
Somewhat unconfident	9.73%	98
Very unconfident	7.94%	80
TOTAL		1,007

Q7 Are you using the Government's Coronavirus Job Retention (furlough) Scheme?

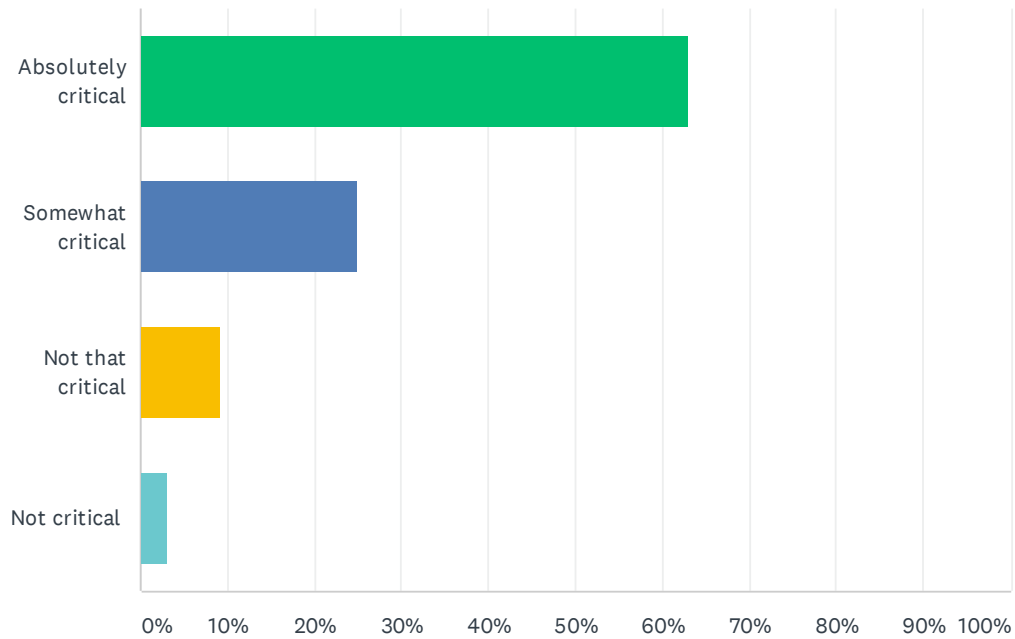
Answered: 1,018 Skipped: 6



ANSWER CHOICES	RESPONSES	
Yes	59.14%	602
No	40.86%	416
TOTAL		1,018

Q8 If so how critical is this scheme in terms of your ability to maintain staff?

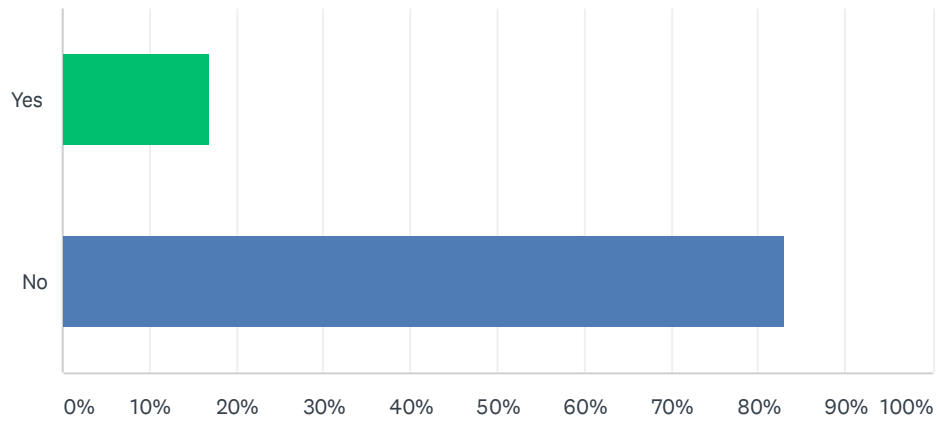
Answered: 604 Skipped: 420



ANSWER CHOICES	RESPONSES	
Absolutely critical	62.91%	380
Somewhat critical	24.83%	150
Not that critical	9.11%	55
Not critical	3.15%	19
TOTAL		604

Q9 Have you applied for funding under the Coronavirus Business Interruption Loan Scheme (CBILS)?

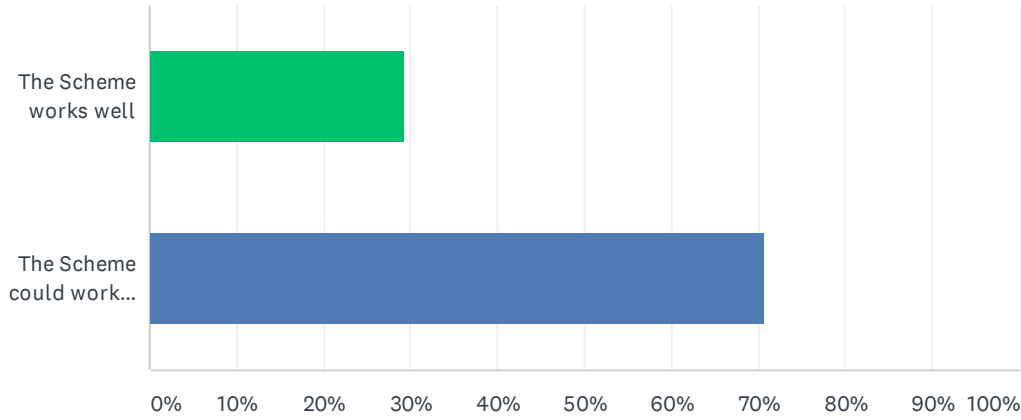
Answered: 1,006 Skipped: 18



ANSWER CHOICES	RESPONSES	
Yes	16.90%	170
No	83.10%	836
TOTAL		1,006

Q10 If so what has your experience been like?

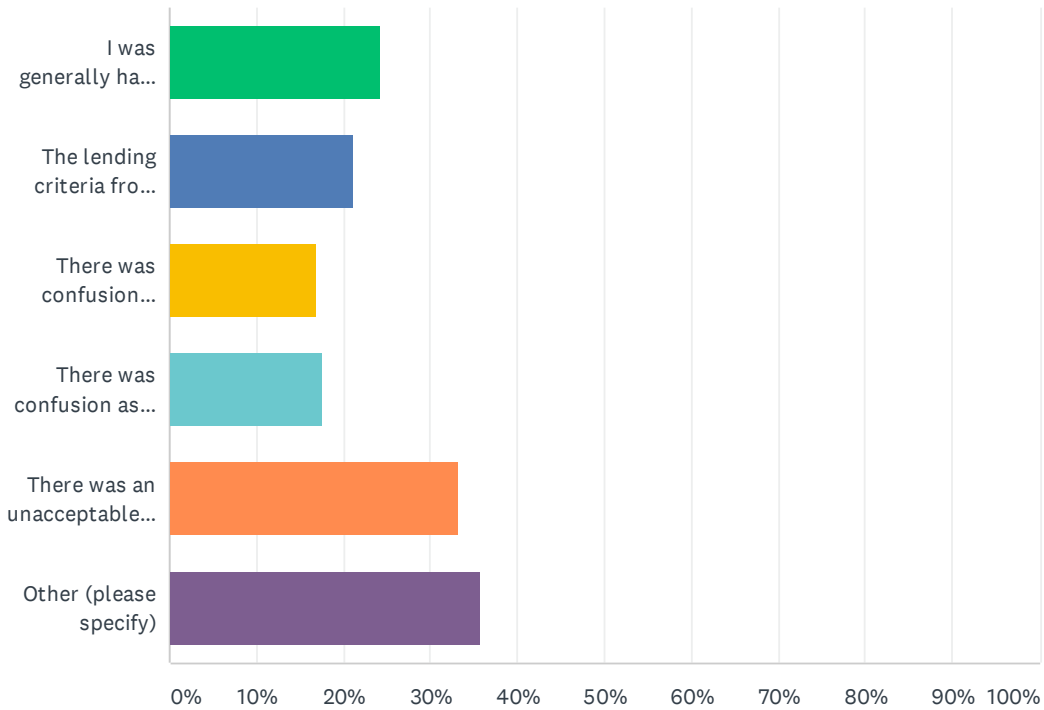
Answered: 164 Skipped: 860



ANSWER CHOICES	RESPONSES	
The Scheme works well	29.27%	48
The Scheme could work better	70.73%	116
TOTAL		164

Q11 Could you expand upon your answer?

Answered: 165 Skipped: 859



ANSWER CHOICES	RESPONSES	
I was generally happy with the way the scheme worked	24.24%	40
The lending criteria from my bank was not clear	21.21%	35
There was confusion around the level of personal guarantee that would be required	16.97%	28
There was confusion as to whether this was an alternative to more conventional funding	17.58%	29
There was an unacceptable delay in the application process	33.33%	55
Other (please specify)	35.76%	59
Total Respondents: 165		

Q12 What additional help and support do you need over the next 3-6 months to survive the current trading climate?

Answered: 781 Skipped: 243